The Information Society and Behavioral Economics  
2009-2010  
Professor Jolls  
Syllabus

I. Individual Decision Making


Katherine Strandburg. Social Norms, Self Control, and Privacy in the Online World, in Privacy and Technologies of Identity (Katherine Strandburg and Daniela Stan Raicu eds., 2005).


Janice Tsai, Serge Egelman, Lorrie Cranor, and Alessandro Acquisti. The Effect of Online Privacy Information on Purchasing Behavior: An Experimental Study (forthcoming 2009).


Alessandro Acquisti, Leslie John, and George Loewenstein. The Impact of Relative Standards on Concern about Privacy (working paper, 2009).

II. Pair-Wise Cooperation


Andreas Nicklisch and Tobias Salz. Reciprocity and Status in a Virtual Field Experiment (working paper 2009).

III. Collective Action


